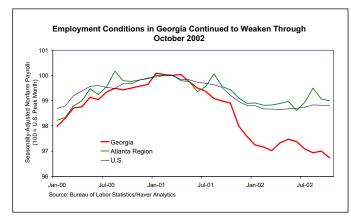


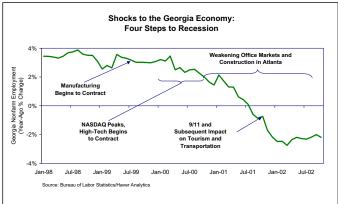
WINTER 2002

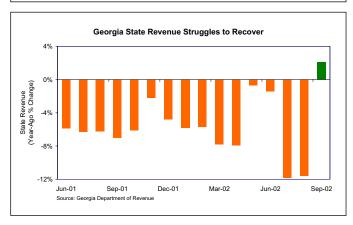
Georgia

The Georgia economy has suffered disproportionately compared to the nation during the recent recession, and economic conditions remain weak.

- The Georgia state economy lost more than 133,000 jobs between the cyclical peak in January 2001 and October 2002. Employment at the beginning of fourth quarter 2002 was down 2.2 percent from one year earlier—the worst performance in the nation. Economic forecasts suggest that layoff activity may increase by year-end, further weakening the economy.
- The state's prolonged decline into recession was the result of a series of economic shocks (see Chart 2). Employment growth peaked at nearly 4 percent in 1998. By mid-1999, however, the state's manufacturing sector began to contract, particularly as losses in traditional industries, such as textiles and apparel, in primarily non-metropolitan areas accelerated. This was followed in 2000 with the downturn in the NASDAQ stock exchange. Job losses in the state's high-tech industries cooled absorption in previously booming office markets in the **Atlanta** MSA where substantial amounts of new space continued to come on line. Even before 9/11, the combined effects of these shocks resulted in negative job growth. However, the aftermath of 9/11 adversely affected the state's transportation services and tourism industries, further exacerbating the state's economic conditions.
- Georgia's weak economy has negatively affected the state's budget where revenues continued to slump (see Chart 3).
 Local economies also have experienced declining revenues.
 For example, the City of Atlanta announced that nearly 300 employees will be laid off to help close the budget gap.
- The housing sector has yet to experience an overall downturn, although some segments of the housing market, particularly higher end homes in Atlanta, are characterized by declining rates of price appreciation. Growth in statewide home sales and home price appreciation in Atlanta moderated early in the recession but had increased by late in 2002.



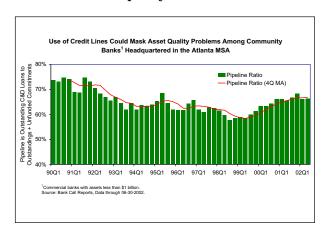


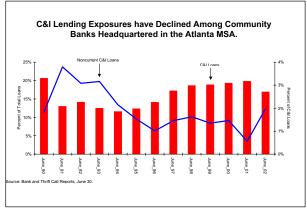




Community banks headquartered in Georgia¹ have reported sound conditions, but heightened balance sheet risk combined with economic weakness could lead to asset quality concerns.

- Overall performance among community banks headquartered in Georgia improved during the year ending June 30, 2002. On a merger adjusted basis, net income rose 12 percent after falling 15 percent a year ago. Higher net interest margins (NIMs) contributed to the increase.
- Although lowering funding costs, aggressive interest rate cuts by the Federal Reserve helped to compress margins in 2001 as core deposits were slow to reprice at most community banks. Continued use of noncore funding, combined with the repricing of some core deposits in 2002, however, was instrumental in driving NIMs higher at these banks.
- Despite weak economic conditions during the year ended June 30, 2002, community bank loan portfolios grew 16 percent. The majority of this increase occurred in commercial real estate (CRE) loans, a segment that includes construction and development (C&D) and CRE loans. During this period, these loan categories combined for 31 percent of total assets, up from 28 percent a year ago.
- The majority of the growth in the CRE portfolio has occurred among community banks headquartered in the Atlanta MSA (representing 50 percent of C&D loans and 32 percent of CRE loans in the state). Nevertheless, the combination of substantial exposures with economic weakness has not resulted in any real asset quality problems. However, the significant level of loan growth could mask possible deterioration in asset quality.
- Despite the effects of the recession on the local economy and the relatively high level of C&D exposure, home price appreciation and income growth in the Atlanta area have diverged only slightly since 1998, a fact that may help support price levels in the current housing market. Recent increases in residential foreclosure rates across the Atlanta Region, however, may indicate how housing markets will perform in the near term. While this does not bode well for C&D loan performance, restructuring of outstanding debts and the use of credit lines has kept reported deterioration in asset quality to a minimum (see Chart 4).





• Soft business profits and spending have contributed to noticeable deterioration among Atlanta area commercial and industrial (C&I) lenders. Total noncurrent C&I loans increased to 1.98 percent at June 30, 2002, up from 0.57 percent in the year ago period. Unlike CRE loan volume, which has continued to grow during this downturn, C&I loan exposure has dwindled due to the decline in business investment and spending (see Chart 5). As a result, C&I loans currently on the books probably are more seasoned and may be prone to deterioration at this stage in the cycle.

¹ Community banks have assets less than \$1 billion and exclude specialty institutions.

Georgia at a Glance

General Information	Jun-02	Jun-01	Jun-00	Jun-99	Jun-98
Institutions (#)	303	310	321	316	326
Total Assets (in thousands)	41,929,408	42,651,696	40,502,556	40,602,878	38,247,664
New Institutions (# < 3 years)	38	35	36	23	18
New Institutions (# < 9 years)	73	63	56	47	53
Poor Management (# 3,4,5)	26	20	23	17	21
Capital					
Tier 1 Leverage (median)	8.92	8.77	9.35	9.11	9.33
Asset Quality					
Past-Due and Nonaccrual (median %)	1.98%	2.43%	1.87%	1.86%	2.19%
Past-Due and Nonaccrual ≥ 5%	31	39	27	35	42
ALLL/Total Loans (median %)	1.34%	1.37%	1.34%	1.42%	1.45%
ALLL/Noncurrent Loans (median multiple)	2.14	2.40	2.58	2.40	2.26
Net Loan Losses/Loans (aggregate)	0.24%	0.24%	0.25%	0.28%	0.38%
Earnings					
Unprofitable Institutions (#)	20	26	20	18	14
Percent Unprofitable	6.60%	8.39%	6.23%	5.70%	4.29%
Return on Assets (median %)	1.16	1.10	1.29	1.23	1.32
25th Percentile	0.74	0.62	0.95	0.88	1.00
Net Interest Margin (median %)	4.45%	4.44%	4.96%	4.75%	4.91%
Yield on Earning Assets (median)	7.20% 2.69%	8.85% 4.36%	9.00% 4.02%	8.55% 3.74%	9.04% 4.05%
Cost of Funding Earning Assets (median) Provisions to Avg. Assets (median)	2.09% 0.26%	4.36% 0.24%	4.02% 0.22%	3.74% 0.20%	4.05% 0.19%
Noninterest Income to Avg. Assets (median)	0.26%	0.75%	0.78%	0.82%	0.83%
Overhead to Avg. Assets (median)	3.11%	3.19%	3.26%	3.23%	3.27%
• • • •	3.1170	3.1770	3.2070	3.2370	3.2770
Liquidity/Sensitivity					
Loans to Deposits (median %)	83.69%	79.50%	80.62%	76.69%	75.27%
Loans to Assets (median %)	71.58%	68.58%	67.87%	66.59%	65.76%
Brokered Deposits (# of Institutions)	91	69	47	30	32
Bro. Deps./Assets (median for above inst.)	4.58%	3.84%	3.53%	2.66%	3.09%
Noncore Funding to Assets (median) Core Funding to Assets (median)	21.02% 67.95%	21.72% 68.06%	19.48% 68.50%	17.19% 71.95%	15.78% 72.74%
	07.9370	00.0076	00.3076	71.7570	12.1470
Bank Class	000	04/	057	051	2/2
State Nonmember	238	246	257	251	262
National State Member	52 13	55 9	57 7	58 7	58
S&L	0	0	7 0	0	6 0
Savings Bank	0	0	0	0	0
Mutually Insured	0	0	0	0	0
MSA Distribution	# of Inst.	Assets	% Inst.	% Assets	
No MSA	190	23,502,409	62.71%	56.05%	
Atlanta GA	77	12,560,784	25.41%	29.96%	
Macon GA	10	1,417,508	3.30%	3.38%	
Savannah GA	7	839,575	2.31%	2.00%	
Chattanooga TN-GA	7	956,655	2.31%	2.28%	
Athens GA	6	1,428,859	1.98%	3.41%	
Albany GA	3	434,549	0.99%	1.04%	
Augusta-Aiken GA-SC	2	731,462	0.66%	1.74%	
Columbus GA-AL	1	57,607	0.33%	0.14%	